

The commercial products and services awarded under MAS contracts are divided into 43 distinct schedules. In total, there are over 18,800 MAS contracts in place, covering over 11,000,000+ items. The companies who have prepared well (i.e. business plans, marketing budgets) had lots of patience, and understand how their products and/or services benefit their potential customers have thrived under the Program. Too few companies understand what they're getting into, fail to plan, budget, don't staff accordingly and fail to spend a single penny on marketing and question why no one is ordering (heck, we're on GSA Advantage....)

Schedule Number	Description	Total Number of Contracts (9/30/05)	Value of Sales in Fiscal Year 2005	Number of Contracts with Over \$25,000 in Fiscal Year 05 Sales	Schedule Percentage of All GSA Sales for FY 05 (Where the \$\$\$ is)
70	General Purpose Commercial Information Technology Equipment, Software, and Services – Pursuant to Section 211 of the e-Gov Act of 2002, Cooperative Purchasing provides authorized State and local government entities access to information technology items offered through GSA's Schedule 70 and the Corporate contracts for associated special item numbers.	5,386	\$16,435,458,361	2851	49.34%
874	Mission Oriented Business Integrated Services (MOBIS)	1,778	\$2,891,760,173	911	8.68%
871	Professional Engineering Services	834	\$2,271,902,374	466	6.82%
84	Total Solutions for Law Enforcement, Security, Facilities, Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response – Marine Craft and Equipment	1,270	\$2,265,264,677	645	6.80%
00CORP	The Consolidated Schedule	232	\$969,733,934	174	2.91%
71 I	Office Furniture	452	\$861,254,835	309	2.59%
520	Financial and Business Solutions (FABS)	424	\$766,571,098	196	2.30%
36	The Office, Imaging and Document Solution	382	\$756,494,926	199	2.27%
51 V	Hardware Superstore	311	\$588,170,000	214	1.77%
75	Office Products/Supplies and Services and New Products/Technology – Schedule 75 now includes Videotapes, Audiotapes, tape Cartridges, Diskettes/Optical Disks, Disk Packs, Disk Cartridges, Anti-Glare Screens, cleaning Equipment and Supplies, Ergonomic Devices, Next Day Desktop Delivery of Office Supplies, and Restroom Products such as Roll Toilet Tissue Dispensers, Toilet Tissue, Paper Towels, Toilet Seat Covers, Facial tissues, and Soaps for Restroom Dispensers	449	\$554,510,867	293	1.66%
56	Buildings and Building Materials/Industrial Services and Supplies	764	\$517,367,433	412	1.55%
874 V	Logistics Worldwide (LOGWORLD)	266	\$442,510,185	137	1.33%
48	Transportation, Delivery and Relocation Solutions	47	\$404,735,599	22	1.22%
78	Sports, Promotional, Outdoor, Recreation, Trophies, and Signs (SPORTS) – Trophies, Awards, Presentations, Promotional Products, Briefcases and Carrying Cases, Trade Show Displays and Exhibit Systems And all Related Products	730	\$389,715,973	379	1.17%
899	Environmental Services	847	\$378,225,228	360	1.14%
541	Advertising and Integrated Marketing Solutions (AIMS)	757	\$350,692,807	233	1.05%
66 II J	Test and Measurement Equipment, Aviation Instruments and Equipment Aircraft Components, Maintenance and Repair Services, and Unmanned Scientific Vehicles	152	\$260,720,823	100	0.78%
66 II N	Chemistry, Biochemistry, Clinical Instruments, General Purpose Laboratory Instruments, Laboratory Furnishings and Accessories, and Related Services	218	\$244,653,475	161	0.73%
58 I	Professional Audio/Video, Telecommunications, and security Solutions	253	\$200,234,069	156	0.60%
73	Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals and Services – Food Service Equipment, Supplies, and Services	594	\$178,096,947	310	0.53%
23 V	Vehicle Multiple Award Schedule (VMAS)	141	\$171,161,734	82	0.51%
69	Training Aids and Devices, Instructor-Led Training; Course Development; Test Administration – Programmed learning devices	405	\$141,385,832	150	0.42%
738 X	Human Resources and Equal Employment Opportunity Services	177	\$126,849,275	89	0.38%
738 II	Language Services	95	\$120,922,259	45	0.36%
736	Temporary Administrative And Professional Staffing (TAPS) – Temporary Administrative and Professional Staffing Services	236	\$113,157,450	132	0.34%
71 II H	Packaged Furniture	67	\$97,470,170	48	0.29%
81 I B	Shipping, Packaging and Packing Supplies – Bags, Sacks, Cartons, Crates, Packaging And Packing Bulk Material	123	\$95,348,977	75	0.29%
71 II	Household and Quarters Furniture	98	\$88,402,541	48	0.27%
76	Publication Media	95	\$87,033,074	65	0.26%
599	Travel Solutions	66	\$81,146,173	26	0.24%
71 III	Special Use Furniture	160	\$79,608,421	107	0.24%
66 II Q	Geophysical, Environmental Analysis Equipment and Services – Geophysical Environmental, Analysis and Hazard Equipment	120	\$68,540,791	81	0.21%
03FAC	Facilities Maintenance and Management	128	\$61,330,360	44	0.18%
72 I A	Floor Coverings – Carpet Rugs, Carpet Tiles and Carpet Cushions	62	\$41,598,502	36	0.12%
871 II	Energy Services	50	\$41,223,396	21	0.12%
67	Photographic Equipment – Cameras, Photographic Printers and Related Supplies and Services (Digital and Film-Based)	100	\$36,706,685	50	0.11%
71 II K	Comprehensive Furniture Management Services (CFMS)	124	\$29,796,496	52	0.09%
71 III E	Miscellaneous Furniture	12	\$28,547,561	7	0.09%
873	Laboratory Testing and Analysis Services	77	\$26,593,448	20	0.08%
72 II	Furnishings	130	\$20,049,921	66	0.06%
26 I	Tires, Pneumatic (New), For Passenger, Light Truck, Medium Truck, and Bus, and Retread Services	3	\$16,065,885	3	0.05%
751	Leasing of Automobiles and Light Trucks	9	\$10,056,339	5	0.03%
Totals		18,624	\$33,311,069,074	9780	